

Non-Woven Textile Factory

Annonce V69415 mise à jour le 24/10/2024

Description générale

Fiche d'identité de la société

Forme juridique	SARL
Ancienneté de la société	Entre 5 et 10 ans
Localisation du siège	Covasna

Résumé général de l'activité

The company is a factory with a monthly maximum capacity of 1.4 million m2 of geotextile or 6.5 million yellow cleaning cloths.

The company is currently the only manufacturer of yellow cleaning cloths in Romania and has contracts with Romanian market leaders for this product. Additionally, the factory has secured contracts with Ukraine and Germany for its products. Bioretex Romania has a significant opportunity to expand and is looking to a buyer for €1.5 million.

Located in Constanța County, the factory is near the Romania's largest port on the Black Sea, allowing for easy transportation and import/export. Bioretex Romania can produce EU goods from non-EU materials through legal nationalization processes.

Moreover, the factory has secured rights and authorizations from the Romanian Ministry of Environment for recycling textile fabrics. The factory's products are CE certified, and it has an integrated management system according to ISO 9001:2015, ISO 14001:2015, ISO 45001:2018.

The factory's production facility spans 7,500m2 with the possibility of expanding its production area by constructing new halls. It has a maximum of 400 kW electricity supply, created by accessing European funds with the opportunity to obtain other investment funds. The location of the factory is ideal for production expansion as Romania and Ukraine have over 8 billion € invested in road development.

The company's main stock consists of green and yellow viscose fibers, melange, black, yellow, and white polyester fibers, and white and colored polypropylene fibers. The factory also has a second storage of raw material consisting of fabric wastes and recycled fibers from fabric wastes to be reused.

The company's products include

Bioretex geotextiles (PES+PP) for the construction sector,

Bio Grass Green (Viscose+Grass+Fertilizer) for landscaping,

Universal Cleaning cloth (Viscose+PES) for cleaning,

Protex anti-slip (Recycled textile fibers+LDPE foil) for protection,

Geogarden (PES) for agriculture,

And Tex Carpet, Backing, and Automotive for other uses.

The factory has major machines purchased using European funds, and improvements to increase performance and operability have led to new acquisitions. All machines are operated from control panels, and settings can be modified depending on the used fibers and the required products.

En plus

La société possède un ou plusieurs **brevets**

La société possède une ou plusieurs **marques** déposées à l'INPI

La société travaille à l'**export**

Eléments chiffrés

Année de référence	2022
Dettes financières	0 k€

En k€/année	2020	2021	2022	2023
CA			1 300	
Marge brute			25	
EBE			400	
Rés. Exp.			400	
Rés. Net			350	
Salariés			16	

Indications concernant les éléments chiffrés

Last year (2023) turnover is 500kEur with a net profit margin of 21% using less than half capacity of the factory.

The machines are listed in detail below.

Fixed assets :

Raw material preparation,
Fabric opener (1 unit) capacity (250Kg/h).

Fiber mixing :

- Feeding (3 units) .
- Bale opener with weighing system (3 units) .
- Mixing Belt (1 unit).
- Hopper feeder (1 unit).

Production line (2 units) Max speed 12.5m/min :

- Feeder (2 units) 150-250kg/h.
- Single cylinder double doffer carding machine (2 units) Output speed 20-70m/min.
- Cross lapper (2 units) output 2200mm.
- Needle punching machine (6 units) Needle frequency: 100-650m/min, Each line has 2 machines with top-down punching and 1 bottom-up punching machine.
- Two roller calender (2 units) 220C.
- Winding and cutting machine with temporizator (2 units) Liner speed: 1-15m/min.

Packaging

- Cut and folding machine (1 unit).
- Semi automated packaging machine (1 unit).
- Manual packaging machine with vacuum (2 units).

Logistic and Supply :

- Electric Forklift (1 unit) Max 2 Tones.
- Rotary Screw Air Compressor (1 unit).

Others :

- Textile Cutting machine (2 units) Yield 500-800 Kg/h.
- Opening Machine (2 units) Yield 150-200 Kg/h.
- Cleaning Machine PO,OH (6 units) Yield 150-200 Kg/h.
- Manual mixer (1 unit).
- 6- Bale Press (1 unit) 1000Kg bales.

Positionnement concurrence

Positionnement par rapport au marché

The company holds CE and ISO certifications, among other relevant documents.

We have the right to produce geotextiles, approved by the Ministry of Public Works, making us one of only two firms accepted for Romanian state tenders.

We also hold a license from the Ministry of Environment to recycle 10,000 tons of textiles. As the 2025-2030 transition towards textile recycling progresses, these pre-allocated quotas are expected to increase in value.

Additionally, we already produce (cleaning clothes) jumbo rolls for packaging and distribution companies in Romania and Ukraine.

Points forts

The company offers potential buyers a unique opportunity to expand their business. The factory owner is looking to sell for €1.5 million, but the annual production capacity could reach up to €5.5 million with full capacity utilization. The owner is willing to continue working with the new owner in a capacity to set up procurement and sales teams. Buyers in Romania can take advantage of a monthly installment plan of €30K for five years, secured through a leasing firm.

The factory is situated in a prime location that offers room for expansion. It boasts double lines of cutting-edge machinery, and the company has secured rolling contracts. The production and office staff are currently operating to ensure smooth and efficient operations.

Points faibles

Due to the quick growth, the company needs some investments in packaging and logistics

Infos sur la cession

A propos de la cession de cette entreprise

Type de cession envisagée	Majoritaire
Raison principale de cession	Départ à la retraite
Complément	Due to the huge infrastructural demand in Romania-Ukraine region The need of geotextile that we produce will create a financing gap that will not let the company move to the next level. So the buyer must think about supplementary investments for increasing the societies abilities in raw material stocks, packaging and logistics
Prix de cession	1 500 k€
L'immobilier n'est pas compris dans la cession.	

Profil de repreneur recherché

Profil recherché

Personne physique ou morale