

Turnkey Printing & Signage Business

Annonce V87141 mise à jour le 04/11/2025

Description générale

Fiche d'identité de la société

Forme juridique	Indifférent
Localisation du siège	Malte

Résumé général de l'activité

Established Printing & Signage Business – 20+ Years of Trusted Service.

B2B.

Turnkey operation : Fully equipped facility, trained staff, existing workflows.

Diversified services: Digital printing, signage, vehicle wraps, large-format printing, design services, displays, promotional items, printed garment, corporate gifts, etc.

Location: Prime commercial location in Malta (mention if applicable).

Financial performance: Steady revenue, profitability (We can share after NDA signed).

Contracts/relationships: Long-term corporate clients, municipal, governmental agencies.

Average annual turnover 200K+ with about 160K in gross profit.

Éléments chiffrés

Éléments chiffrés concernant la cession

En k€/année	2023	2024	2025	2026
CA	245	230	210	240
Marge brute	180	170	165	195
EBE			60	80

En k€/année	2023	2024	2025	2026
Rés. Exp.				
Rés. Net				
Salariés	3	4	4	3

Indications concernant les éléments chiffrés

Due to relocation elsewhere, owner needs to sell fully or partially the business (cession of assets and goodwill based on actual sales and standard operating expenses)

Possible financing with 60% down and monthly / quarterly payments amortized within two years

FULL BUSINESS SALE WITH ASSETS AND GOODWILL

- Over EUR 150K of assets & inventory (part of the sale)
- New lease or possible acquisition of the real estate (separate transaction)
- Strong client portfolio including repeat and high-value accounts
- Prime location with high visibility or industrial zoning
- Optional: Owner training/support during transition
- Unique Loyalty scheme
- Special e-commerce platform
- We are on most social networks

Positionnement concurrence

Positionnement par rapport au marché

One stop shop which includes, small format and large format printing. Promotional items and corporate gifts as well as signs, displays, printed garments and more, ...

The company also do exhibition services.

Concurrence

With so much services and products under one roof, very few competitors offering the same.

Points forts

Known to be specialist of last minute printing.

Nice cashback loyalty program.

Quality products and services.

Points faibles

Would need injection of funds to increase market share, employ more people.

Infos sur la cession

A propos de la cession de cette entreprise

Type de cession envisagée

Majoritaire

Raison principale de cession	Départ à la retraite
Prix de cession	380 k€
L'immobilier n'est pas compris dans la cession.	

Profil de repreneur recherché

Profil recherché	Personne physique ou morale
Apport en fonds propres minimum pour se positionner sur ce dossier	225 k€
Complément	<p>Ideally new owner buy it all in one payment at closing.</p> <p>Possibility of owner / seller's financing with 60% down and balance to be paid within 2 years with monthly or quarterly payments. Release of additional 20% every year til' full release.</p> <p>Possible legal setup of an holding to reduce legally corporate tax to 5% in Malta</p> <p>Possible acquisition of real estate where business traded the last 20 years+</p> <p>After NDA signed, we will release all pertinent information</p>