

## Precious metals trading, numismatic & currency exchange platform

Annonce V91628 mise à jour le 13/07/2026

### Description générale

#### Fiche d'identité de la société

|                          |                |
|--------------------------|----------------|
| Forme juridique          | SA             |
| Ancienneté de la société | Plus de 10 ans |
| Localisation du siège    | Luxembourg     |

#### Résumé général de l'activité

Well-established, profitable and cash generative company active in the trading of physical precious metals, numismatics, and foreign exchange services.

The business serves a loyal and diversified private client base. Loyal staff with low dependence on the founders.

The Company operates at the intersection of tangible asset trading and financial services, benefiting from resilient demand driven by macroeconomic uncertainty and wealth preservation strategies.

Prime location with opportunity to open offices in key other locations.

Diversified revenue streams :

- Physical gold trading (buy/sell).
- Numismatics.
- Foreign exchange.

#### En plus

La société travaille à l'**export**

### Éléments chiffrés

#### Éléments chiffrés concernant la cession

| En k€/année | 2023  | 2024  | 2025   | 2026 |
|-------------|-------|-------|--------|------|
| CA          | 25500 | 38500 | 52 000 |      |
| Marge brute | 1 200 | 2 000 | 2 500  |      |

| En k€/année | 2023 | 2024  | 2025  | 2026 |
|-------------|------|-------|-------|------|
| EBE         | 600  | 1 300 | 1 400 |      |
| Rés. Exp.   | 600  | 1 300 | 1 400 |      |
| Rés. Net    | 500  | 1 100 | 1 300 |      |
| Salariés    | 4    | 5     | 5     |      |

## Indications concernant les éléments chiffrés

The accounts shown in the previous figures are per the audited accounts and non adjusted.

Attractive profitability profile :

Average adjusted EBITDA (last 3 years): ~CHF 1.5M for a small team (5 employees).

Average gold stock (coins) amount between 6 and 7M€.

The company has no debt.

## Positionnement concurrence

### Positionnement par rapport au marché

The company's positioning is attractive because it is a profitable, growing, compliance-clean independent.

Today as a niche player with 3 combined activities: gold trading, numismatic and currency exchange house

The company targets both trade professionals (dealers, brokers, banks) and international private investors and collectors.

### Concurrence

The company is more specialised and numismatically credible than the mass-market currency changers, and more commercially accessible and trading-oriented than the high-end auction houses.

### Points forts

- Profitable and cash generative.
- Solid, healthy balance sheet (balance sheet available upon request).
- Low dependence on owner. Senior staff managing the bureau.
- Long term established brand in the market and regulatory compliance in place.
- Lean, efficient operating structure. Small team generating substantial trading volumes, reflecting a highly efficient and scalable operating model.
- Strong barriers to entry - the combination of specialist numismatic expertise, established banking and broker relationships, regulatory licensing and reputation is difficult to replicate.

### Points faibles

Limited digital / online presence - growth has been driven largely by physical trading and established relationships, leaving online sales and digital acquisition as an underdeveloped channel which leaves an potential for development for an acquirer.

## Infos sur la cession

### A propos de la cession de cette entreprise

|                                                 |                                                                                                                                                                                                                                      |
|-------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Type de cession envisagée                       | Majoritaire                                                                                                                                                                                                                          |
| Raison principale de cession                    | Départ à la retraite                                                                                                                                                                                                                 |
| Complément                                      | The owner plans to retire and is prepared to support a structured transition period. He is also willing to retain up to 20% of the share capital, reflecting his confidence in the company's business model and long-term prospects. |
| Prix de cession                                 | Le vendeur n'a pas souhaité préciser le prix de cession.                                                                                                                                                                             |
| L'immobilier n'est pas compris dans la cession. |                                                                                                                                                                                                                                      |

### Profil de repreneur recherché

|                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Profil recherché | Personne physique ou morale ou fonds d'investissement                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Complément       | <p>Strategic buyers operating in the precious-metals, numismatics, or currency-exchange sector, seeking to consolidate their market position, expand geographically, or acquire specialist expertise and an established client base.</p> <p>Adjacent or complementary players, such as fintech or payment companies, wealth-management firms, or private banks, looking to broaden their offering with a physical precious-metals and currency-exchange capability.</p> <p>Family offices pursuing portfolio diversification into a tangible, resilient asset class, with an established, cash-generative business as a stable anchor investment.</p> <p>Private investors seeking a profitable, cash-generative and well-established business, ideally with the ambition to build on its growth trajectory and untapped potential (notably digital development and geographic expansion).</p> |